

Martin Duus

Martin Duus, Vice President for Development, Union Theological Seminary in the City of New York, has been a practicing development professional since 1981. Martin has served Union since the summer of 2015, when he arrived as a CCS senior campaign director on the recently launched \$25 million Campaign for Union. Over the past two years, in addition to executing on the Campaign, Union has simultaneously developed a \$125 million facilities renovation plan and entered into a partnership with the Episcopal Divinity School, positioning itself as a sustainable model of progressive seminary education for the 21st century, with a focus on interreligious teaching and social impact.

His beginnings were, perhaps, less auspicious. In 1979, Martin Duus escaped into the development profession one step ahead of a federal investigation into his first nonprofit employer, by matriculating at The New School's MA program in nonprofit management. Simultaneously, his first professional assignment was as a Development Associate on a \$5.5 million campaign to restore the Paper Mill Playhouse, which had, ironically, been burned to the ground by a local volunteer fireman.

For the next 25 years, he moved around the world of NYC cultural institutions, including the Staten Island Children's Museum; the New York Public Library (\$357 million Campaign in 1986); New-York Historical Society; and The Frick Collection, where he and the Director executed a \$35 million endowment campaign, double-handedly, and he built the new external affairs department. During his stay at the Frick, he and his colleague Carolyn Nesbitt (then at the Morgan) co-hosted the first NYC AMDA conference in 1999.

After leaving the Frick in 2006, he went on to Eyebeam Art+Technology Center in Chelsea, NYC, an urban art colony for emerging artists on fellowships and residencies. Among his colleagues at Eyebeam were Jonah Peretti, who went on to co-found the Huffington Post and BuzzFeed, and Ayah Bdeir, CEO of Little Bits.

He returned to the museum world as VP for Development at the New York Hall of Science (NYSCI), executing a \$50 million public-private campaign to establish a new programming model for NYSCI. Then, the world of consulting beckoned with short stint as COO of Innovative Philanthropy in NYC, ultimately segueing to CCS as a senior campaign director.

A native of Philadelphia, he has lived in the greater NY area since 1970. He earned his BA in Behavioral Sciences with a religion minor at Drew University and an MA in Nonprofit Management from The New School. He has served as a President of AMDA, as a member of the development committee of the Association of Science and Technology Centers, and the Development and Institutional Advancement Program committee for the Association of Theological Schools.